

Craig C Drennan

From: Starr, John <John.Starr@nVent.com>
Sent: Friday, August 16, 2019 1:44 PM
To: Craig C Drennan
Cc: Johnson, Frank; 'bhavlovic@emtengineering.com'
Subject: RE: web request for MTCA products

Craig,

Here's the base price for the Mtca.4 - 9U - 12 slot system listed below. This is a full 19" rack mounted system. Keep in mind there may be other systems in our standard product line better suited for what you need. I would be happy to set up a technical conference call between your team and our applications team. Just let me know.

The base price for 11850-027 will be:

1-9	\$4,600.00 each
10-24	\$4,416.00 each
25-49	\$4,324.00 each

Best regards,

John Starr
Regional Sales Manager
Central USA
SCHROFF

+1.817.891.1803 Mobile
John.Starr@nVent.com

From: Starr, John
Sent: Friday, August 16, 2019 10:30 AM
To: cdrennan@fnal.gov
Cc: Johnson, Frank <Frank.Johnson@nVent.com>; 'bhavlovic@emtengineering.com' <bhavlovic@emtengineering.com>
Subject: web request for MTCA products

Craig,

I received your request for a quotation/offer for our Mtca product. I have some questions regarding exactly what you have requested. We have a standard Mtca .4 product specifically designed for the physics world. Here is a link to the standard product. <https://schroff.nvent.com/en/schroff-na/11850-027-1> Is this something you might consider? If not, I would like to discuss your specific needs. You may also contact Frank Johnson our Applications Engineer@ 510-427-2926.

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